Position: Business Development Specialist Student
Term: Fall 2022 (Sept 6, 2022 – Dec 16, 2022)

About Us:
CENGN is Canada's Centre of Excellence in Next Generation Networks. Our mission is to drive technology innovation and industry growth through our test bed, technical expertise, talent development, and partner ecosystem to enable economic strength and prosperity as well as innovation and competitiveness for Canada in the high-growth global multi-trillion-dollar Information and Communications Technology industry.

For more information, check out https://www.cengn.ca/

What We offer:
- **Career Development:** An agile company in a modern setting where your ideas and opportunities for growth are nurtured and encouraged
- **Cutting edge and relevant network technology:** Our physical and virtual multi-vendor, test, certification, and validation platform provides a unique environment to commercialize advanced products, applications, and services
- **Canadian Innovation Support:** Be part of an organization that drives digital by providing Canadian start-ups and scaleups as well as tech students and professionals the ability to succeed
- **Great People:** The advantage of working with other students, full-time staff, and our executives who are all passionate about their individual contributions to CENGN
- **Be Part of the Digital Revolution:** CENGN leads collaboration projects in wired and wireless networking that are utilized by applications across industries and leverage the more relevant digital tech like cloud, wireless 5G, autonomous vehicles, broadband Internet, artificial intelligence, virtual reality, and cybersecurity
- **Join Canada's Tech Ecosystem:** Work in the hub of Canada's network technology ecosystem, collaborating with the country's top Telecom multinationals, innovative start-ups and scaleups, government funders, post-secondary institutions, and fellow tech and business accelerators

The Opportunity:
We are looking for a student to support our business development team. The ideal candidate will also have a **strong technology background**, preferably having worked at a company focused on advanced networking.

Key Responsibilities – Business Development Specialist Student
You will be supporting the development and execution of various data, analytics-related strategies, and roadmaps. Some of them will include business intelligence, modelling and the design and development of decision support tools.

Specific Roles
- Build effective relationships with internal/external stakeholders
- Recommend solutions based on analysis on issues and implications for the business
- Design and produce regular and ad-hoc reports, presentations, and dashboards
- Break down strategic problems and analyse data to provide subject matter insights and recommendations
- Structure and assemble data into multi-dimensions with various granularities (e.g., Demographics, customers, products, and transactions)
- Build reports and visualisation to effectively communicate data driven insights to users for a variety of audience
- Support business development team in development of presentations

Key Competencies/Qualifications:
What you need:
- In -depth knowledge of data driven decision making skills
- Analytical and problem-solving skills
- Proficient collaborator and pro-active team worker
- Knowledge and experience in data presentation, data analysis, and statistical tools- Spotfire, Tableau, SQL, SAS, R, Python, MATLAB, SPPS

Education:
Achieving BA or MBA in Finance, Data/ Analytics, Risk Management, Mathematics, Economics

Experience:
1 – 2 university/college work term experience is desirable

Eligibility
- Students who are enrolled or have graduated from post-secondary institution programs which provide the relevant background and aptitude to work and enhance their skills as per the requirements of CENGN's listed student postings will qualify for internships under this program
- Students can be at the undergraduate level (current students) or graduate level (current masters and PhD students), or they may be recent undergraduate and master graduates within three years of graduation from an Ontario-based post-secondary institution
- The student must be eligible to work in Ontario and have employee status at the company for the duration of the internship (Canadian citizen, permanent resident, or on a work/student visa)

- The student may not apply with a company where there is any conflict of interest, including, but not limited to, a company where the student or relatives have any control as a major creditor or shareholder or governing board
- As a condition of employment and in accordance with CENGN's Code of Conduct Policy, all students must maintain a clean criminal record. CENGN engages a third-party provider to verify student backgrounds prior to the start of the internship

Languages:
- English oral, reading and writing
- Competency in any other language could be considered an asset

Interested and qualified candidates are invited to upload their resume and cover letter in confidence to CENGN through the following link, [Resume submission - CENGN Application Portal - Service Desk](). Please select " **Business Development Specialist Student** " as the position title.

CENGN reserves the right to remove this posting prior to the application deadline. CENGN thanks all applicants for their interest, however, only those selected for an interview will be acknowledged. CENGN is an equal opportunity employer.